Don't let this Xmas pass without

There's a Bargain for YOU in this Christmas Surprise Sale.

Prices on some standard Pianos reduced for this sale.

Read this advertisement carefully. You'll find surprise prices.

We take no libertles in our advertising. We back every word.

We are proud of our ability to guarantee complete satisfaction,

The Cable Piano Co. is Richmond's Music Department Store



This is the MONEY-SAVING WEEK of the Whole Yeur for PIANO BUYERS at the CABLE PIANO COMPANY

 \prec Open to 9 P. M. Until Christmas> \prec Open to 9 P. M. Until Christmas>





The Name that Designates the World's Best Talking Machine. The Cable Piano Company carries in stock the largest and most varied supply of Victors, Records and Supplies south of New York. We have in stock every Record named in the cata-logue, and the new Records are on sale the 28th of every month.

Get a Victor for Christmas Take your choice-a Victor for \$10, \$17.50, \$25, \$32.50,

\$40. \$50, \$60 or \$100; a Victrola for \$125, \$200 or \$250. Music Master Horn-scientifically made of finest selected wood. Try one on your Talking Machine. Increases quality and volume of tone 25 per cent. Prices from \$10.00 up.

Buy a Cabinet for Your Talking Machine Records

Special! Sheet Music Department.

PACKAGE No. 1-FOR \$1.00. For \$1.00—Package No. 1 contains one \$1.00 Music Roll and the following six copies of music: "Put on Your Old Gray Bonnet," "Il Trovatore," "Dying Poet," "Over the Waves," "Poet and Peasant," "Waves of the Ocean."

PACKAGE No. 2-FOR 75c. For 75c-Package No. 2 con-ains one 75c Music Roll and the following six copies of music:
"Singing Bird," "Schubert's Sereade," "William Tell," "Waltz
Dream," "Cavalleria Rusticas." Dream," "Cavalleria Rusticana," "Maiden's Prayer."

PACKAGE No. 3-FOR 50c. For 50c-Package No. 3 con-ains one 50c Music Roll and the following six copies of music: "If I Had the World to Give," "Men-delsshon's Spring Song," "Sextette from Lucia," "Last Hope," "Moun-tain Belle," "La Fontaine."

Thousands of Songs and Instru-

PRICES SLASHED! Good Medium Grade NEW UPRIGHT PIANOS

These Pianos are absolutely new, and offer an excellence in value never before approached. This is undoubtedly the best chance you have ever had. The offer is genuine-strictly bona-fideand you are enabled to place a beautiful new Piano in your home at a very low price and on terms that no other manufacturer will make.

One lot NEW \$350 Upright Pianos will be | One lot of NEW Upright Pianos will be

Terms, \$1.00 \$169
Per Week Terms, \$1.00

Here Are Bargains for Conservative Buyers of Slightly Used Pianos

Many people of refined and cultivated taste know that a high-grade Piano, even though slightly used, is quite satisfactory, and therefore they consistently await an opportunity to secure such an instrument at a bargain price.

We are prepared at this time to supply some rare bargains in the highest grade Pianos at practically one-half their original price. Every instrument has passed through the Cable Piano Company's Factory Repair Department, under the supervision of expert factory workmen, and is practically as good as a new Piano.

READ CAREFULLY THE BARGAINS WE ARE OFFERING IN SLIGHTLY USED PIANOS

One Schubert \$400 Upright Piano, slightly used 5170 Four \$350 Upright Kingsbury Pianos, slightly \$247

One \$550 Upright Conover Piano, slightly used. \$300
One \$550 Upright Conover Piano, slightly used. \$275
One \$550 Upright Conover Piano, slightly used. \$275
One \$450 Upright Conover Piano, slightly used. \$250
One \$450 Upright Cable Piano, slightly used. \$250
One \$450 Upright Cable Piano, slightly used. \$250
One \$400 Upright Cable Piano, slightly used. \$250
One \$400 Upright Cable Piano, slightly used. \$217
One \$450 Upright Cable Piano, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$217
One \$550 Upright Wellington Pianos, full size, slightly used. \$250
One \$550 Upright Wellington Pianos, full size, sligh One \$350 Gilbert Piano, slightly used \$137
One \$250 Bridbury Piano, slightly used \$125
One \$500 Stieff Piano, slightly used \$290
One \$550 Emerson Piano, slightly used \$247
One \$550 Stieff Piano slightly used \$247 One \$350 Stieff Plano, slightly used \$175 One \$400 Stieff Plano, slightly used \$225

Terms: \$3.00, \$4.00, \$5.00, \$6.00 and \$7.00 per month.

Correspondence Solicited and Visitors Cordially Invited to Inspect Our Stock.

PIANO

Handsomest of all Christmas presents, and will brighten the home as no other instrument can.

It's easy to know why and how when we tell you that everybody can play an Inner-Player Piano.

Our warerooms is the only place in Richmond where the genuine Inner-Player Piano is sold.

We carry a full and complete line of all Music, Vocal and Instrumental, for the Inner-Players. Prices, 50c, 75c and \$1.00

Square Piano Bargains

Chickering, Knabe, Steinway, Pease, Hale—all Pianos that sold originally at from \$350 to \$650 each. They have practically been made over, and these Pianos will go at \$100.00 each.

There are also many Square Pianos in this sale at from \$25.00 to \$75.00.

Ve have also put in perfect condition for this sale a large number of used Parlor and Chapel Organs at from \$30.00 to \$50.00.

YOU'LL SAVE HERE!

We have a lot of eight Cabinet Piano Players—Pianola, Chase & Baker and Imperial—slightly used. Original price \$150.00 to \$250.00. Will close out this week for \$75.00 each, with twelve rolls of Inner-Player Music.

Make your purchases now. Delivery made Xmas Eve.

Special! Small Goods Department. HARMONICAS.

"Trumpet Call" Horns that re-produce a regular band effect, \$1.50. "Silver Reed Harp," \$1.00.
"Aeroplane Harmonica," 75c.
Bugles, boys' Christmas delight,

Small Musical Instruments. Violins, Banjos, Mandolins, Gui-

Violins, Banjos, Mandolins, Guitars, Accordeons, Music Boxes, Anticharps. Holiday prices, from \$2.50 up.
Music Rolls, Satchels, Cornets, Clarionets, Occarinos, Flarmonicas and Bugles.
Piano Scarfs, fine velour and silks. \$5.00 Sheet Music Cabinets, mirror top, \$4.00.
\$15.00 Sheet Music Cabinets, \$7.50.

\$7.50. \$20.00 Sheet Music Cabinets, \$10.00. \$30.00 Sheet Music Cabinets, 15.00.

\$54.00 Sheet Music Cabinets, mirror top and back, artistic de-sign, \$30.00.

DVENT UNHERALDED

JVENT UNHERA

Delivery made Xmas Eve

Fine Italian

Strings

For Violins, Guitars, Banjos

and Mandolins.

Genuine Italian Gut Strings, best in the world. La Favorita, E. A. D., used by the profession; La Favo-

rita Pure Silver G String, un-

equaled in tone quality. These

Strings can only be found at

A complete stock of Mandolin, Guitar, Banjo and Violin Steel Strings. Bell brand and others.

Fixtures of all kinds for small

instruments: Rogers' Drum and Banjo Heads, Violin Bridges, Mutes and Pegs; Clarionet Reeds and Pads and Flute Pads; Tuning Forks, Pitch Pipes, Auto Harp Picks, Guitar Pins.

Make your purchases now.

and the hollday throng forgot the problem of Christmas presents for the time being when word of the arrival new-comers of the distinguished new-comers spread about the place. THEN MARRIED ACAIN THEN MARRIED AGAIN BEING PROBED

Invitations Issued.

[Special to The Times-Dispatch.]

WEST POINT, VA., December 13.—
Invitations have been received here to
the marriage on December 21 of Dr.
Horace Hoskins, formerly of King and
Queen, to Miss Temple Bird, of Balti-

City and State

Remembering Last Year's Sensation, Examiners Will Overlook Nothing.

RALEIGH, N. C., December 13.—The legislative committee for the examination-and comparison of the books and youchers in the offices of the State Treasurer, the State Auditor and the Commissioner of Insurance began its annual task at noon lo-day with the expectation that the greater part of the week will be required to complete the work which it is intended, in view of the sensational findings of the former commission just a year ago, shall of the sensational findings of the for-mer commission just a year ago, shall be very thorough. The members of the commission are: Senators O. L. Clark, Bladen, and J. D. Elliott, Ca-tawba, and Representatives C. E. Tay-lor, Brunswick; R. R. Cotten, Fitt, and Dr. D. J. Murphy, Guilford, Mr. Taylor being the Republican member.

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Cards Are Out,
[Special to The Times-Dispatch.]
FREDERICKSBURG, VA., December
12.—Cards are out for the marriage of

Lowery—Newman.

[Special to The Times-Dispatch.]

FREDERICKSBURG, VA., December
13.—Wm. W. Lowery and Miss Agnes
Esther Newman, daughter of Mr. and
Mrs. Chas. E. Newman, of Richmond
county, were married at the home
of the bride's parents, Rev. Starke Jett
officialing. officiating.

A New Lawyer.

DANVILLE, VA., December 18.—
Meade R. Flynn, now employed in the post-office here, who recently passed the bar examination, qualified to-day to practice law in the courts here.

Payment Very Heavy.
[Special to The Times-Dispatch.]
DANVILLE, VA., December 13.—Tomorrow is the last day for the payment of State capitation taxes in order

Miss Eva Garnett Armistead, daughter of Mr. and Mrs. Andrew D. Armistead, to Dr. Maxwell S. Foster, of Mathews county, the wedding to take place at the lome of the bride's parents at Rockingham, N. C., Wednesday, December 22. taxes this year has been larger than for several years past. This is said to be due to the heller that another local option election will be held here the coming spring.

EXPOSURE

breeds colds, pains in the lungs, then pneumonia. Gowan's Preparation gives quick relief by destroying inflammation and congestion. Acts like magic for croup and coughs. External and penetrating. Buy today and feel secure. All druggists. \$1.00,50e, 25c.

GEO. W. ANDERSON & SONS, 215 East Broad Street.

Special Prices on Persian Rugs for Xmas!

New shipment just received. The handsomest collection of Persian Rugs we have ever had. Rare beauties among them. See window display and come in and look them over.

Exhibit first floor.

ANDERSON'S CARPET

